Gillian PRITCHETT, MA. CPFA



Experience:

• Lecturer, Prague College / Prague

2010 - Present

Subjects taught in the past: Market Intelligence, Contemporary Issues in Marketing Business Strategy, Internet Marketing, Marketing Planning

• Lecturer, VSE Prague

2011 - 2013

I built and taught International Business Strategy on the CEMS-MIM program. I also wrote 8 case studies

• Lecturer, HEC MONTRÉAL

2008 - 2014

I built and taught Sectoral Analysis on the MBA programme.

Lecturer, DE HAAGSE HOGESCHOOL (Netherlands)

2013

I built and taught Marketing and Communications – a 60-hour course on the MBA programme in Winter 2013

• Lecturer, MCGILL UNIVERSITY

2011 - 2013

I delivered my own 30-hour program Idea to Launch that I developed for my own on-line business (www.ideatolaunch.com). I taught it in the Spring and Autumn as a one week intensive

• Lecturer, WEBSTER UNIVERSITY, LEIDEN (Netherlands)

2010

Strategic Communications course for the MBA and MA Communications programs

• INTERIM DIRECTOR, Marketing, Sales and Financing, LA SCÈNE MUSICALE 2002-2004

• INTERIM DIRECTOR - SUPPLIER RELATIONS, BTI CANADA

Brand development, packaging design, Adv campaign design, ATL, BTL, website Concept (04/2010-10/2012)

• MANAGING DIRECTOR -Interpayment Cheque Bleu SA, THOMAS COOK GROUP

Interpayment Chèque Bleu SA (ICB) was a financial institution issuing a VISA-branded French Franc travellers cheque. ICB was acquired by TCG in 1994. I became Managing

Director and was based in Paris from Nov. 1994 to May 1996 to manage the closure of the company. (1987-1996)

AUDIT MANAGER - NATIONAL AUDIT

External auditors to UK government departments – headed by the Comptroller and Auditor General and answerable to the Public Accounts Committee. (www.nao.org) (1980-1987)

CONSULTING MANDATES (2005-2014):

- Social media & Marketing
- Sectoral analyses
- Feasibility studies

Education

- 2003 HEC Montréal (Canada) Diploma in Marketing Management
- 1999 Keele University (UK) MA European industrial relations and HR
- Finance and accountancy studies
- 1984 Liverpool Polytechnic (UK) Chartered accountant Member of the Chartered Institute of Public Finance and Accountancy (CPFA) in the UK.
- **1978 University of Warwick (UK)** MA French studies by research. Awarded with distinction.
- 1977 Wolverhampton Polytechnic (UK) BA (Hons) French and Geography Upper second

Publications:

- Book: Using Questionnaires to understand your clients being published by Business Expert Press in New York in early 2015.
- Discussion Paper: A Role for Poetry in Business? Central European Business Review, September 2014.
- Paper: A Journey through the Realms of Poetry and Business presented at the Shared Values: International Conference in Prague June 2nd 2014. The paper will be published in the CRIS Bulletin.
- Discussion Paper: What Colour is Your Ocean?, Central European Business Review, April 2014.
- Book Review: Disciplined Entrepreneurship, Central European Business Review, April 2014.